

Environmental Information



EN2017

HARNESSING APIS AND OPEN DATA TO CREATE A MORE AGILE, EFFICIENT, AND EFFECTIVE ENVIRONMENTAL ENTERPRISE

Mike Gilpin, *Gartner*

Dwane Young, *U.S. EPA*

2017 Exchange Network National Meeting

Innovation and Partnership

May 15-18, 2017

Sheraton Philadelphia Society Hill Hotel
Philadelphia, Pennsylvania

#EN2017

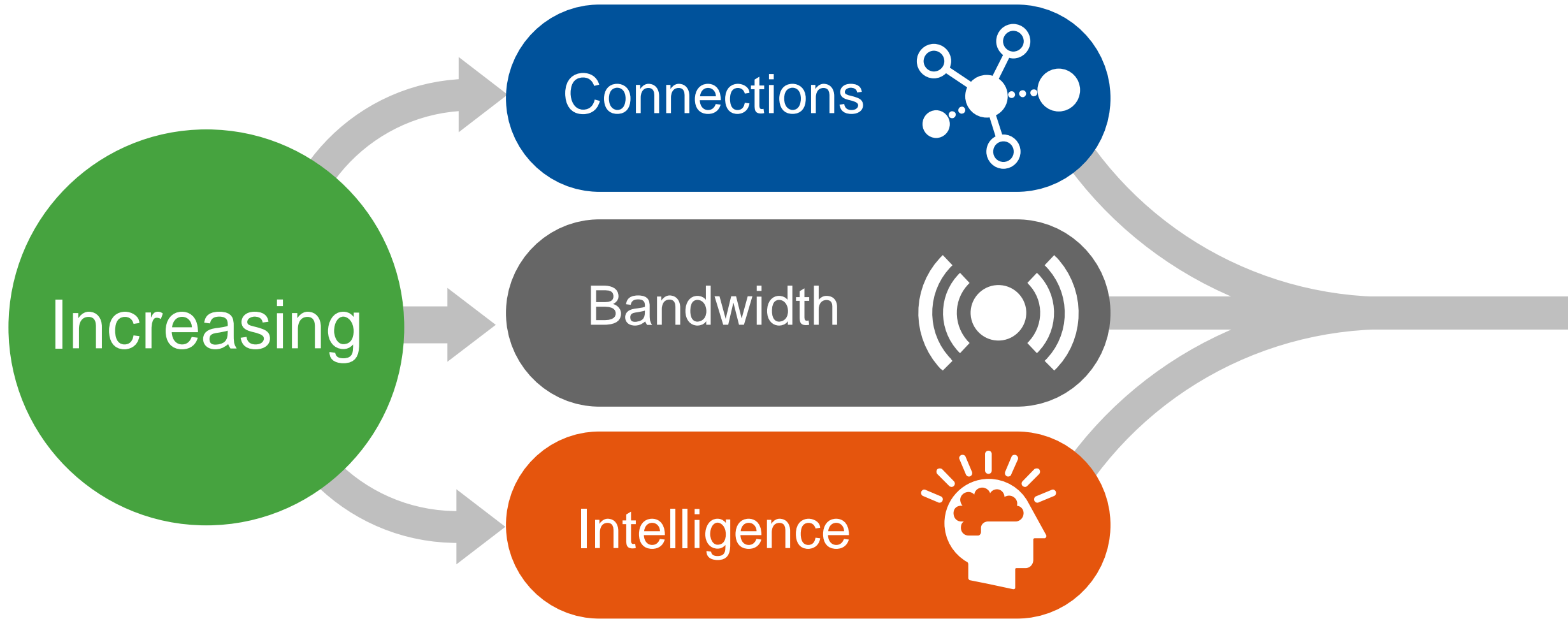
<http://www.exchangenetwork.net/en2017>



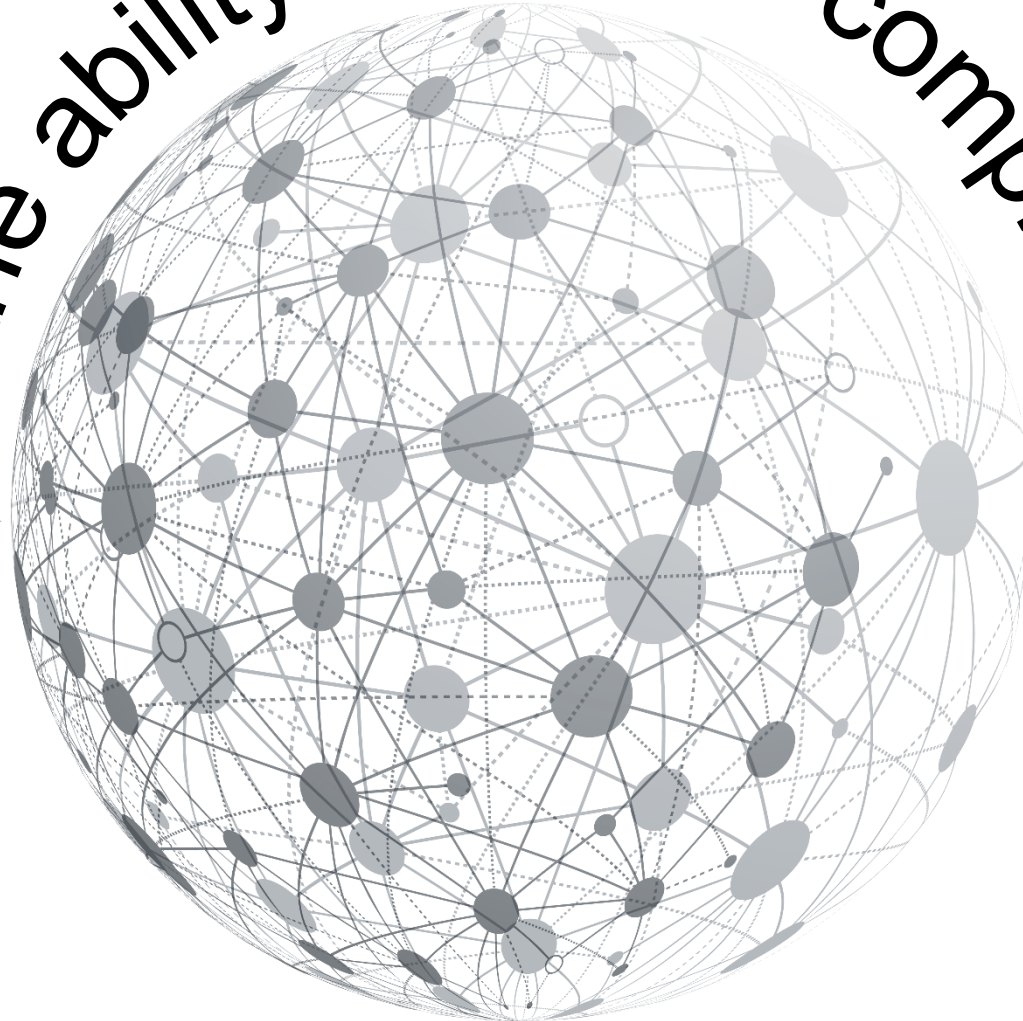
All Organizations Exist in Business Ecosystems



Business Ecosystems Enable Faster Business Innovation



Leads to *the ability to create complex* ecosystems



That Deliver Faster Business Innovation Through ...



Customer
Engagement



Improved
Services

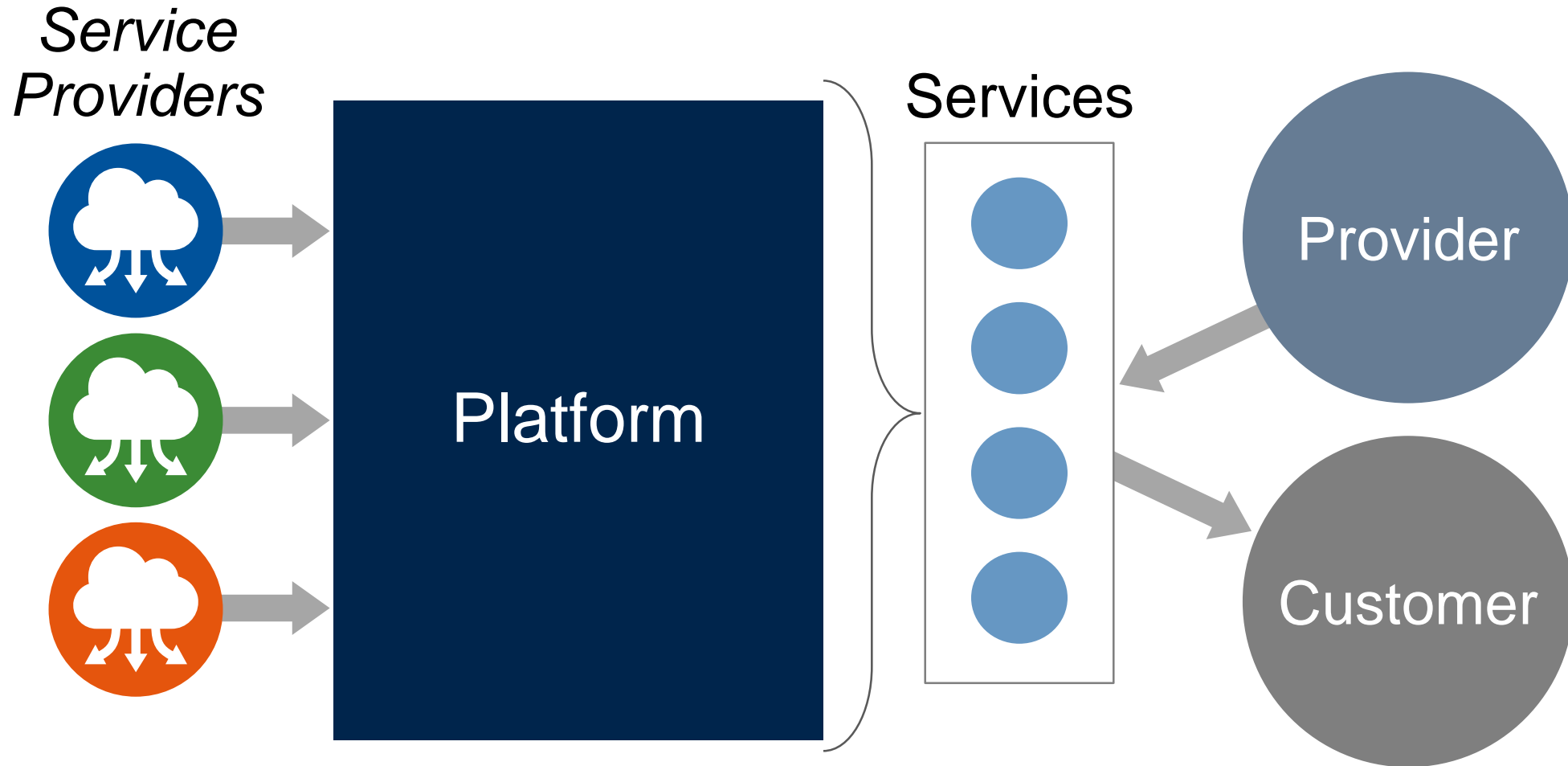


Stronger
Relationships

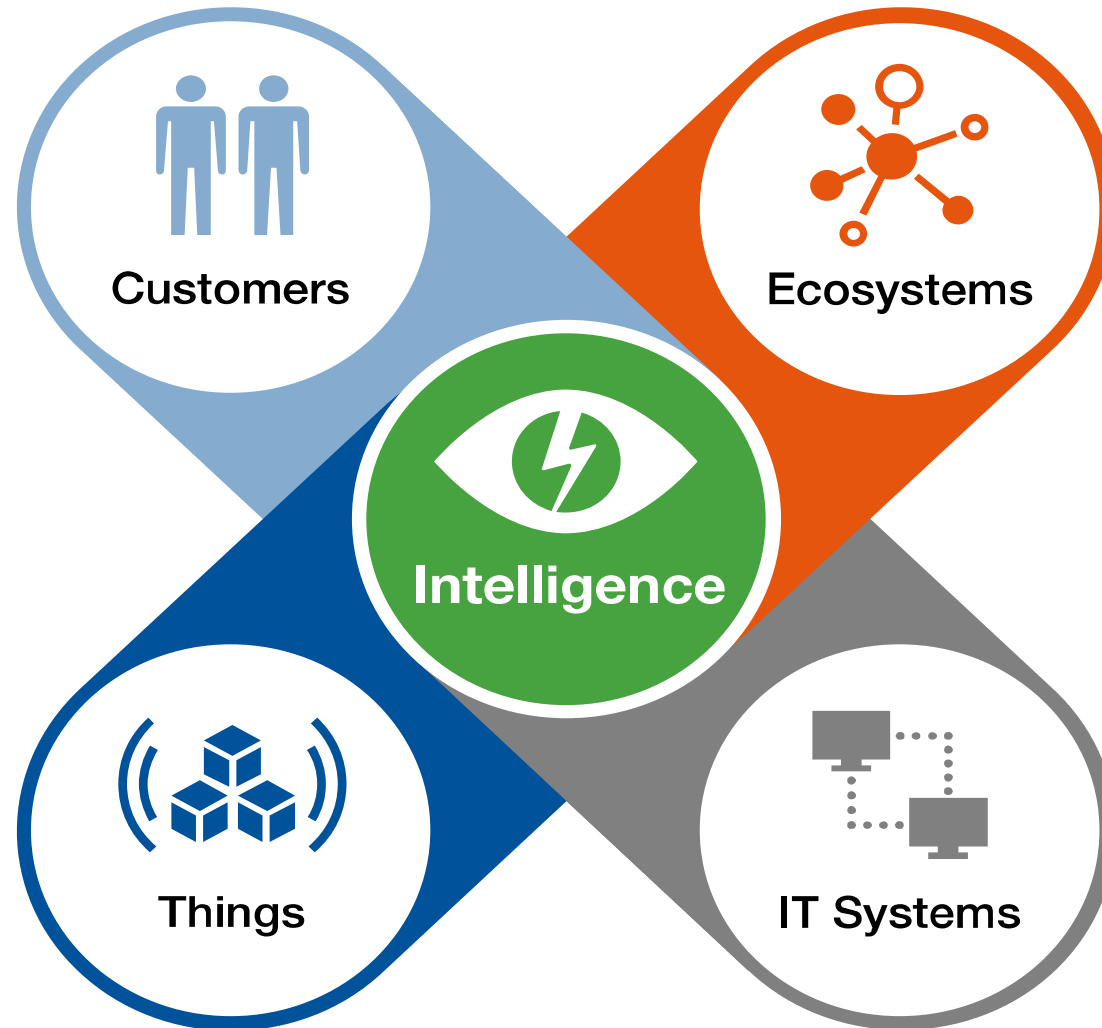


New Business
Models

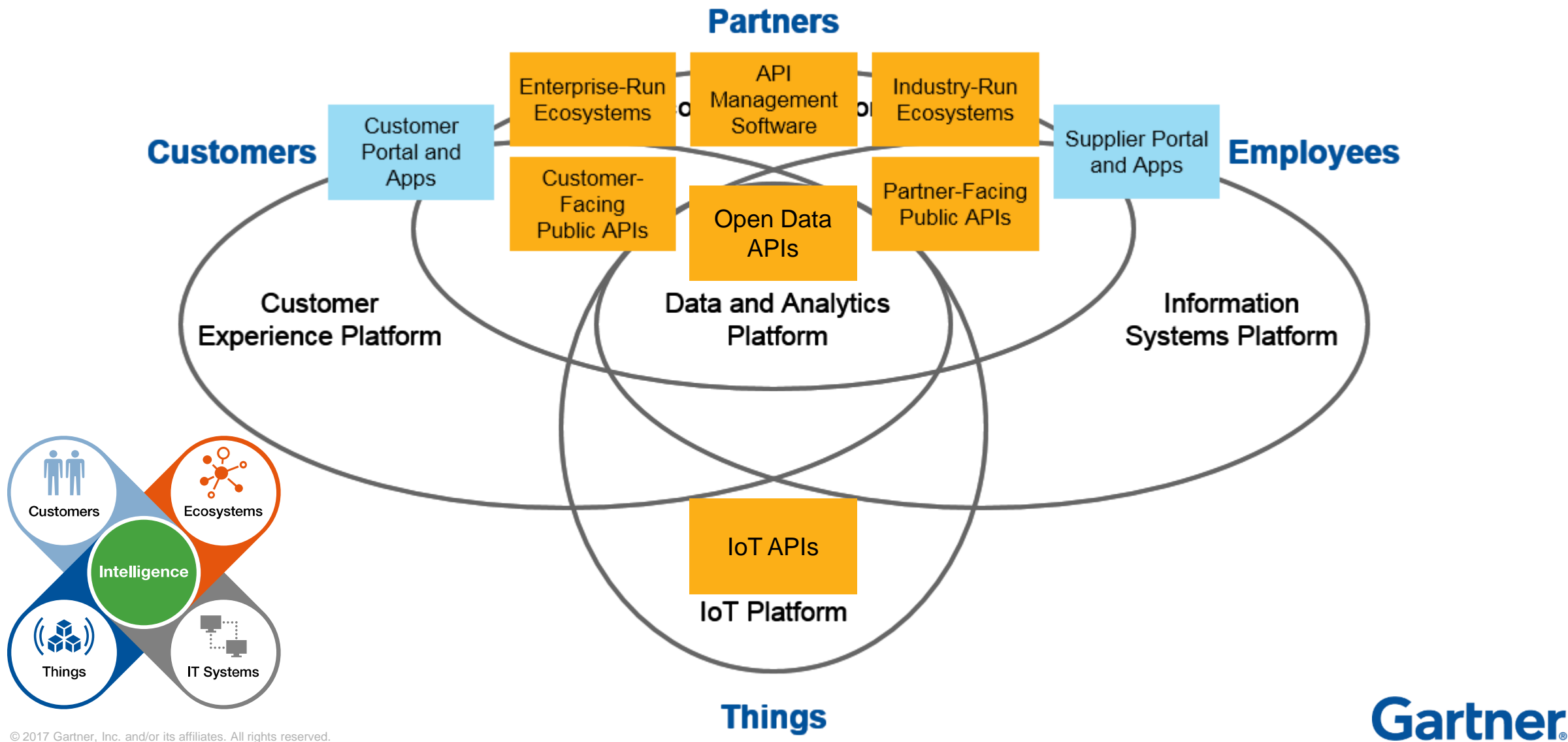
Digital Business Platforms Enable Business Ecosystems



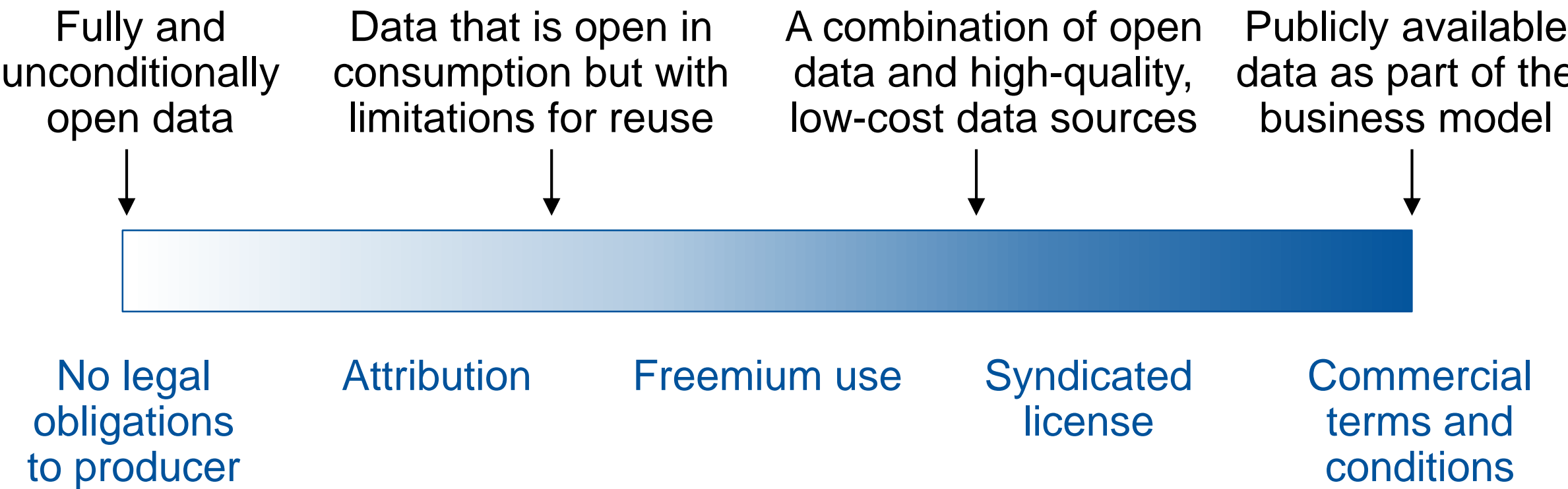
Digital Platforms Are the Focal Point for Integrating Ecosystems of People, Business, Government and Things



The Digital Business Technology Platform



Spectrum of Open Data Accessibility



Open Data is Exposed Via APIs



500+ Public Sector APIs
10,000+ Commercial APIs

Hide Filters

Sort by: Name Date Popularity Category

Keywords

Category
Database

Company

Protocols / Styles

Data Format

Date
All

Managed By

Filter This List

Viewing 1 to 108 of 108 APIs

Previous 1 Next

API	Description	Category	Updated
TechShaker	Open techonogy database	Database	2013-12-14
Open Responsibility	Open access sustainability database	Database	2013-12-13
KuroBase	Database as a service	Database	2013-12-11
CourtListener	Legal Opinion Archive	Database	2013-11-18
Form Assembly	Web Form and Data Collection Service	Database	2013-11-11
Ragic	Data management solution	Database	2013-11-08
SquidAnalytics	Data Processing Service	Database	2013-10-25
HyperTable Thrift	Database Management Service	Database	2013-10-23
ArtFacts	Art market information service	Database	2013-09-17
Enigma	Platform for public data sources and analysis	Database	2013-09-12
Boston Predictive Analytics	Data Analysis Service	Database	2013-09-12
AllSubs	Movie and television subtitle database	Database	2013-09-09

Open Data is Crucial to Many Digital Platform Business Models

[Homes](#)
[Rentals](#)
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[Advice](#)
[Find a Pro](#)
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5+ Beds ▾
more ▾
Save Search

Hinsdale Real Estate

57 results.

[Featured](#)
[Newest](#)
[Cheapest](#)
[more ▾](#)

House For Sale

\$1,149,000

Zestimate®: \$935K
6 days on Zillow

[FEATURED](#)

530 Ravine Rd, Hinsdale, IL

6 beds, 5.0 baths, 3,815 sqft
6,732 sqft lot
Built in 2002
ERA Team Feinstein, LLC

House For Sale

\$2,399,000

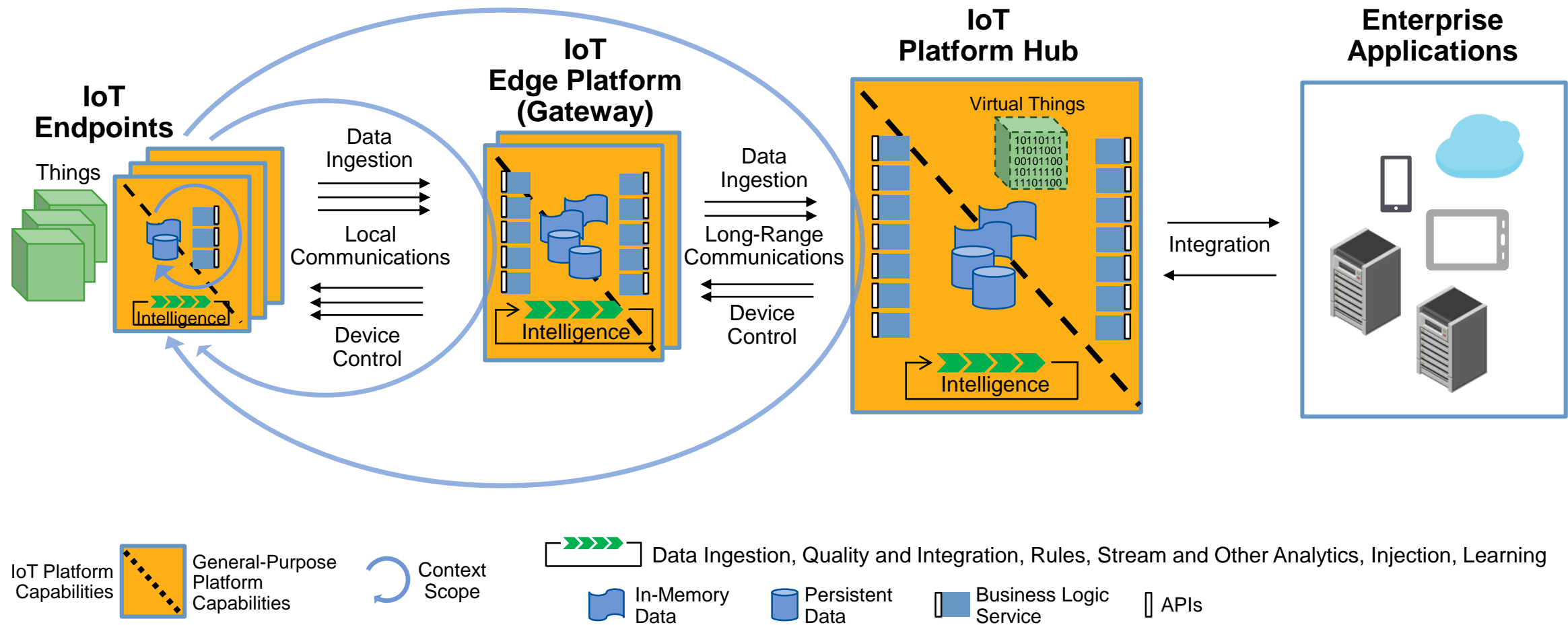
33 days on Zillow

[FEATURED](#)

430 Fuller Rd, Hinsdale, IL

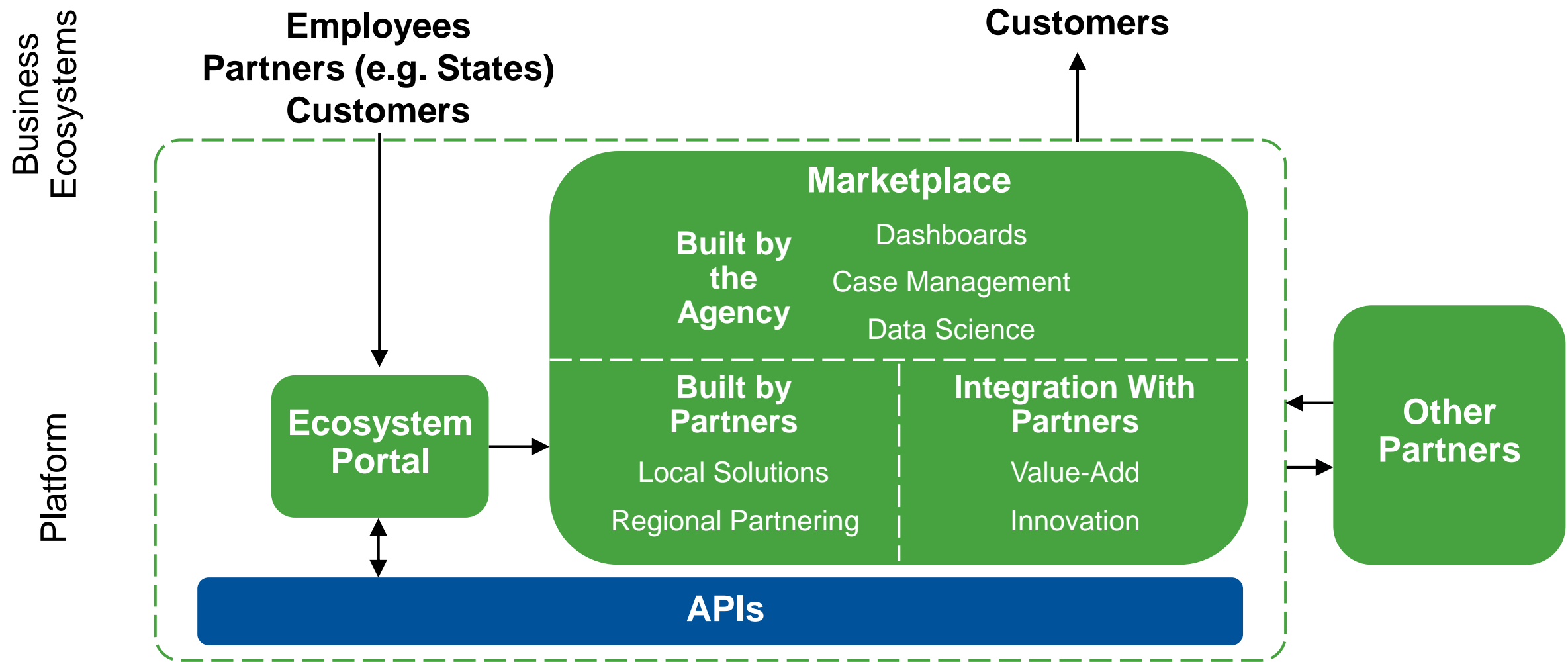
5 beds, 5.5 baths, 4,700 sqft
0.26 ac lot
Built in 1953
Coldwell Banker Residential Bro...

The IoT Platform Is a *System of Platforms*



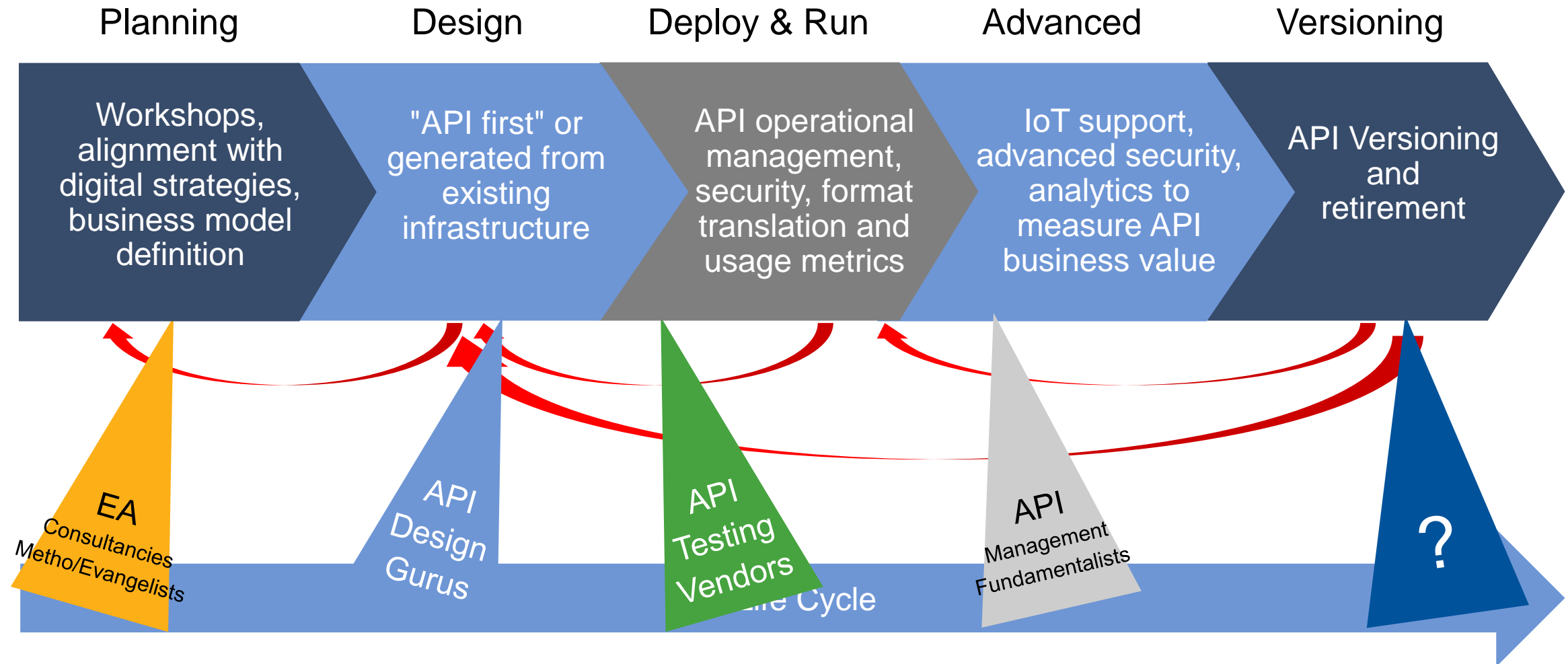
Source: "Plan Your IoT Solutions Using the IoT Platform Suite Reference Model" (G00311536)

API Ecosystems Enable Marketplaces of Partner Solutions



Source: Gartner (July 2016)

APIs are Products, and Need to be Managed -- Meet Full Life Cycle API Management



API Product Management Is Spawning a New Role

Developers



API consumers

**Create solutions
using APIs**

API Product Manager



**Obtain visibility into API usage
Manage the API roadmap
Prepare for API monetization
Optimize developer experience (DX)**

Developers



API producers

Create APIs

API Platform Providers Run Hackathons To:

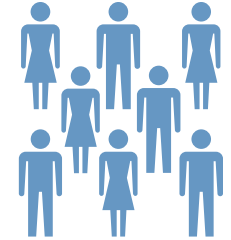
Change Culture



Improve Customer/
Employee Experience



Attract Talent



Engage New Business
Ecosystems



Reduce Costs



Reduce Applications



Develop Solutions for Regulatory Reporting
(e.g., CWA)



Integrating Data Across Office of Water: An API Use Case

■ Outline

- **Big Picture: Telling a story about water**
- **Integrating across OW systems**
- **Enabling Integration beyond OW**
- **Principles of Integration**
- **Characterization of Pre-event conditions – example of where APIs could make a difference**
- **Additional benefits: new tools for discovering/analyzing data**



What can you tell me about my water?

Is it safe to drink?

Is there enough water?

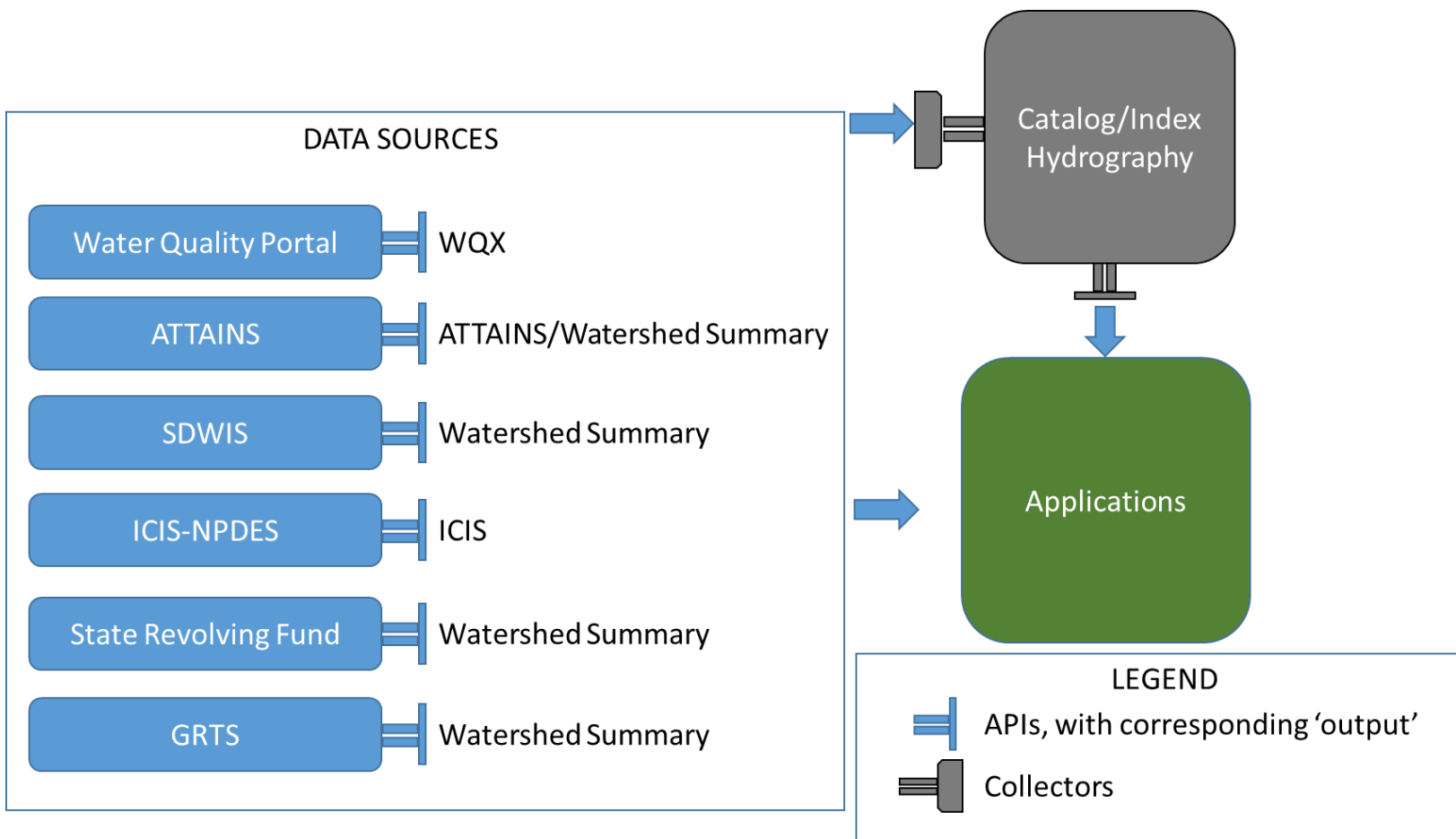
Can I swim in it?

Is it polluted?

If it is polluted, what are you doing about it?

If it isn't polluted, what are you doing to protect it?

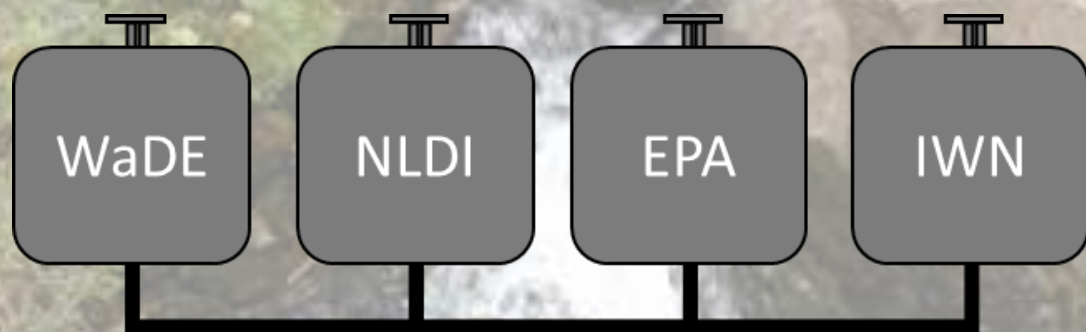
What can I do to help?



- Each system supports an API with a defined output
- Where common, generic outputs can be defined, those outputs are used
- Points of integration are also defined between systems
- All data are indexed for quick discovery as well as referenced to a common hydrography to enable advanced searches/discovery

Systems Tell That Story

Connecting Outside Data



- Catalogs/Indexes allow for quick discovery of data across entities and programs
- A Common Hydrography enables search across entities
- Defined data standards enable data sharing across catalogs

This probably starts to sound somewhat familiar...

Principles of Integration

- No direct database access. All interaction is through an API (this is true for the system owners as well)
- Identify points of integration between systems to enable easy discovery and entry points across systems
- Data indexes (catalogs) allow quick discovery of data
- Data indexes can also facilitate common search functionality across systems
- Data are all connected to a common Hydrography



Points of Integration:

- Assessment Units ⇔ Monitoring Locations
- Assessment Units ⇔ Permitted Facility
- Assessment Units ⇔ Restoration Actions
- TMDLs ⇔ Permitted Facilities

Characterizing Pre-Event Conditions – A Use Case

- When an event occurs, a common question that is asked: “What did it look like before the event?”
- In August 2015, there was only one API available for characterizing pre-event conditions (Water Quality Portal API)
- Synthesizing data took a fair amount of effort from several people, and was not easily updatable as new data came in



With new APIs there is much broader capability

- Downstream services:
 - Would allow immediate discovery of monitoring locations, and immediate data download
 - Quick discovery of impaired waters downstream
 - Quick discovery of potentially impacted drinking water facilities
- Sensor Network Services:
 - Allow access to real-time data as the event occurs
- Watershed Characterization:
 - Non-point source activities in the watershed
 - TMDLs in place
- Water Use:
 - Potential irrigation withdrawal points to identify potential impacts to agriculture



APIs Open Up Broader Usage Outside of Your Application

Retrieve Stations

Use this form to download your monitoring stations from the Water Quality Portal (<http://waterqualitydata.us>). Any data submitted to WQX is published through the Portal within one week of being submitted to WQX. If you have not submitted data to WQX, you will not be able to retrieve any data. This will retrieve all of the stations for the organization identified below.

Current Organization (click the dropdown to change):

CHEROKEE_WQX

Retrieve Stations

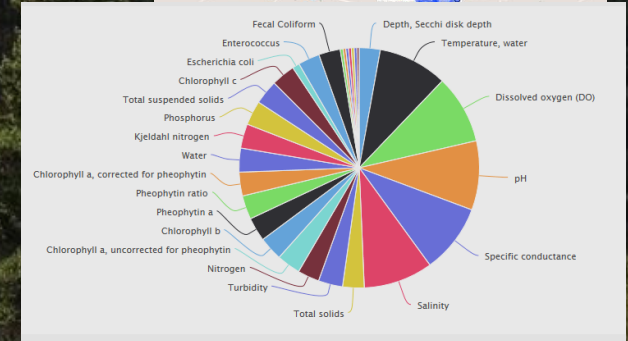
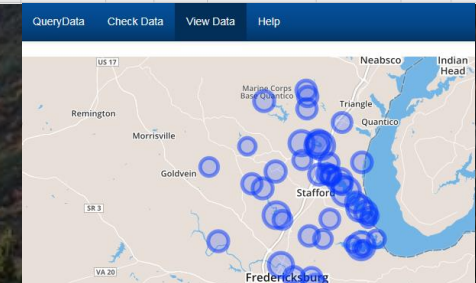
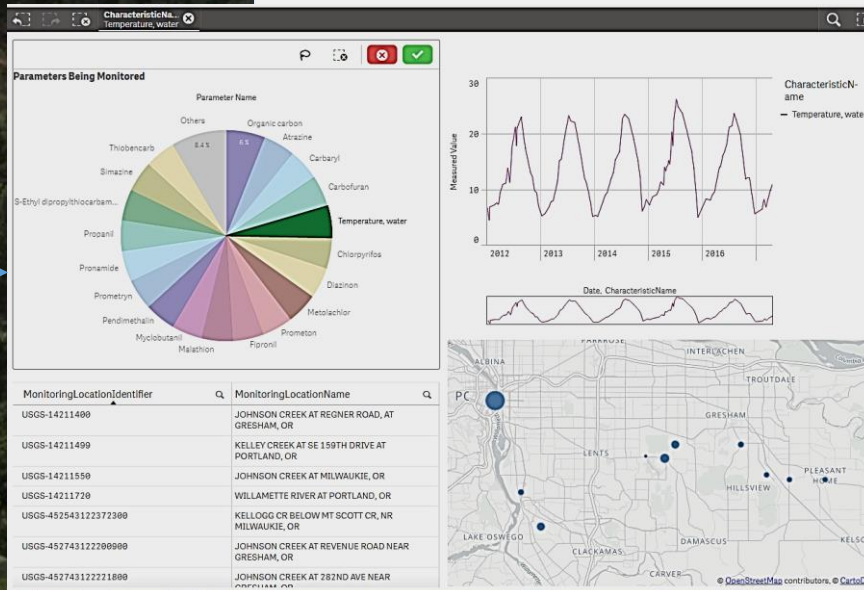
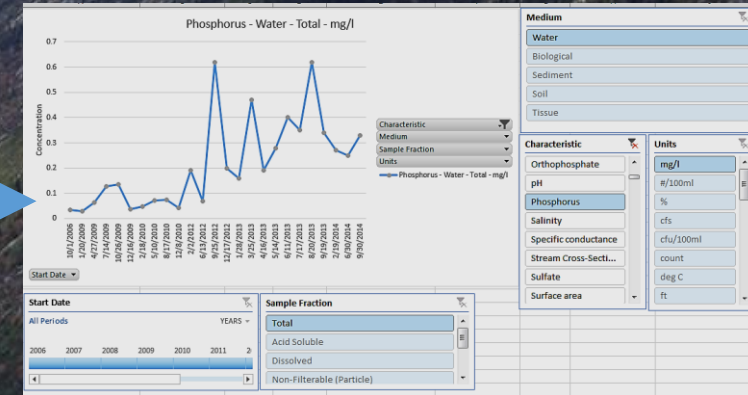
Powered by the Portal

WQX WATER QUALITY EXCHANGE

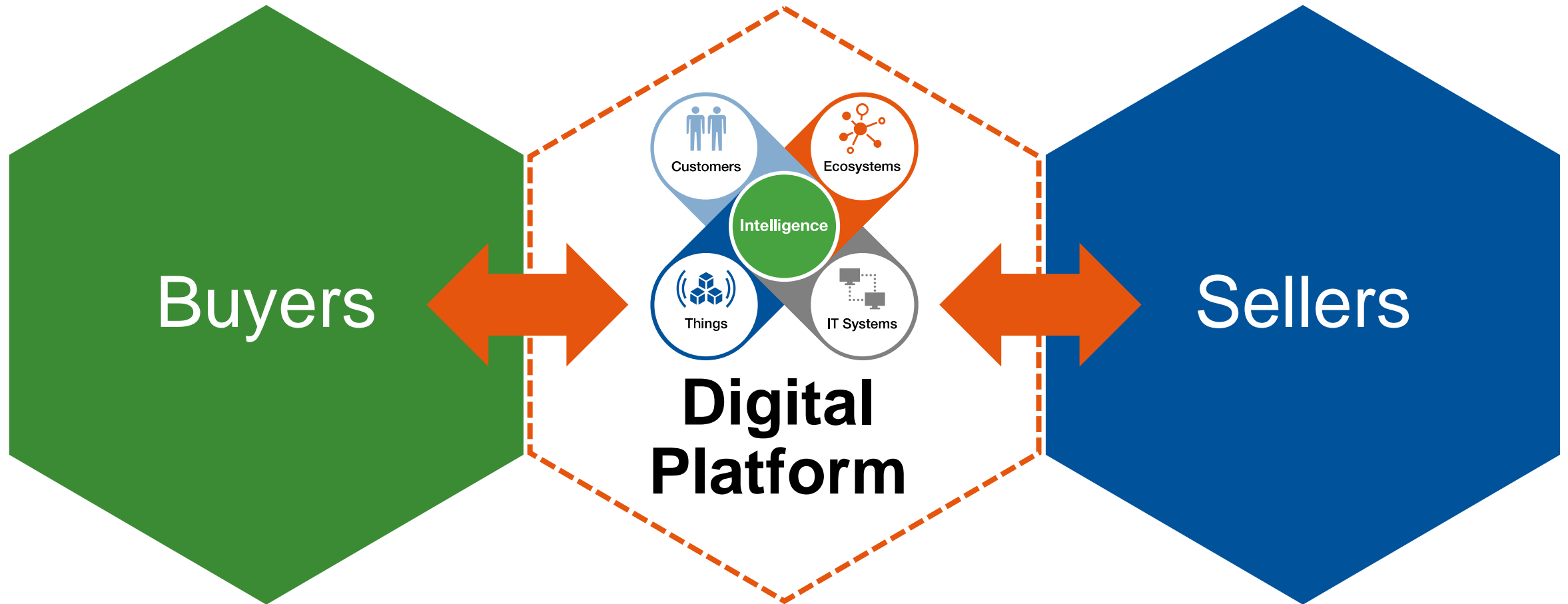
NWQMC

Enabled through WQX

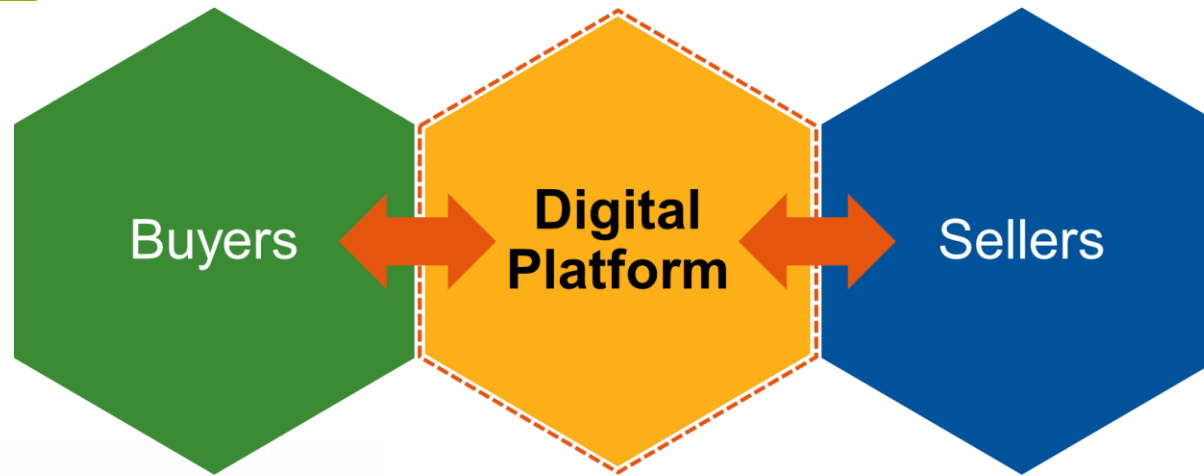
CLOSE



API Platforms Have *Sides* – This Example Has *Two*



2-Sided Platform: Examples



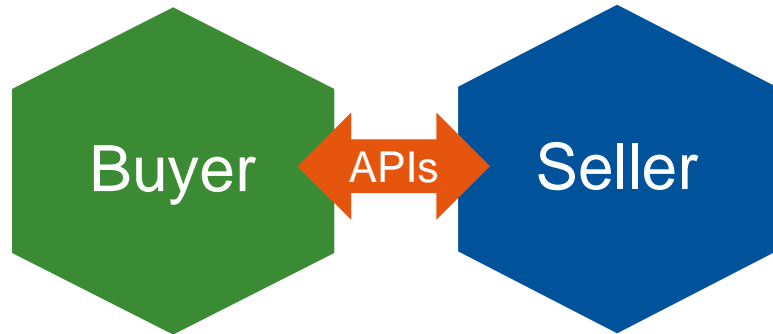
Each “Side” Needs an API Product Manager to:

- **Research customers and partners** for that “side”
- **Deliver platform *experiences* and *capabilities*** that create value for that side
- **Solve problems** better than the alternatives, for that side
- **Build and nurture** the ecosystem for that “side”
- **Over a sustained period**

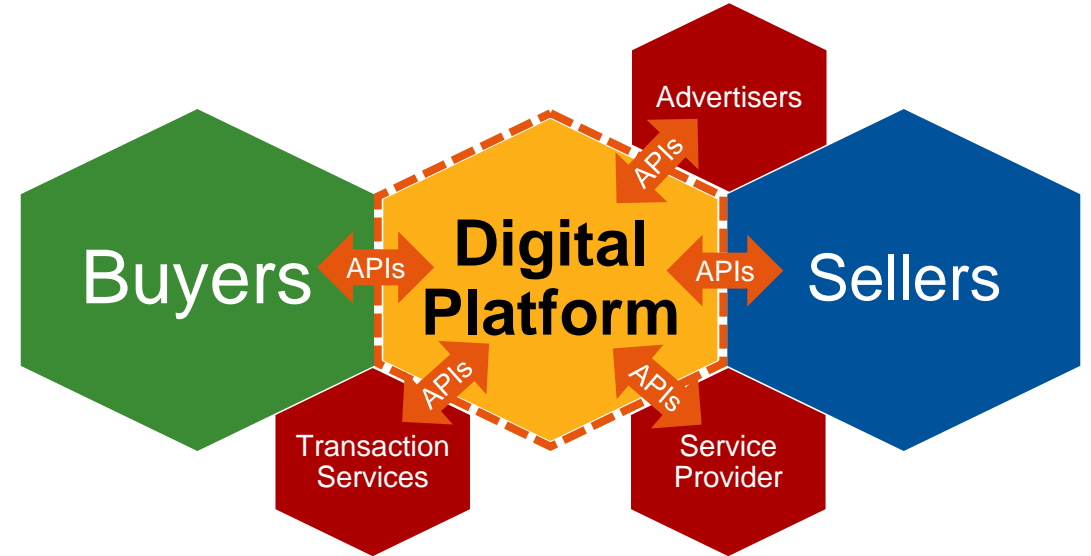
To do this, API Product Managers must work in a team focused on the *overall success of the platform*, balancing *priorities* and *winners/losers* across all sides.

Multisided Platform Styles

One-Sided
(traditional commerce)



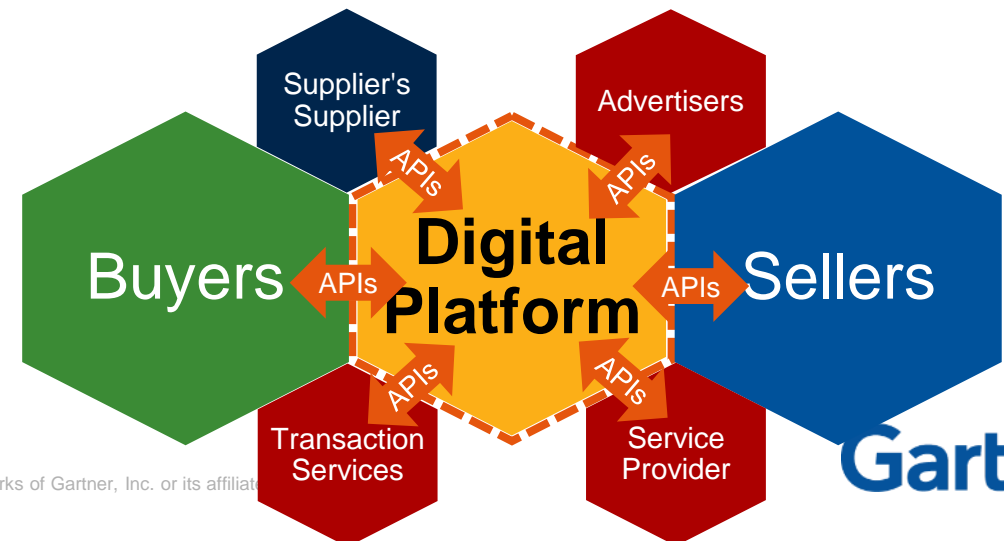
Three-Sided



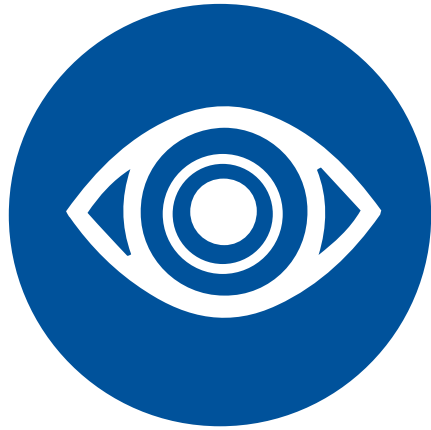
Two-Sided
(brokered interaction)



n-Sided



Product Managers Do Platform Strategy in Three Phases



Observe

Understand your ecosystem, its members and the exchanges that happen

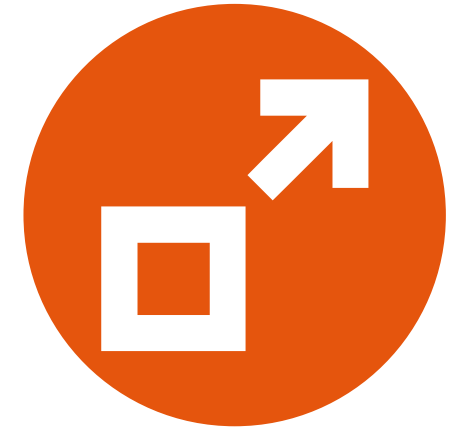
Hypothesize about the potential services that would connect and bring value to participants



Test

Prototype your ideas, test potential services with users quickly

Iterate to learn from your users, evolve your platform



Scale

Identify the capabilities, processes and technologies needed to support your platform

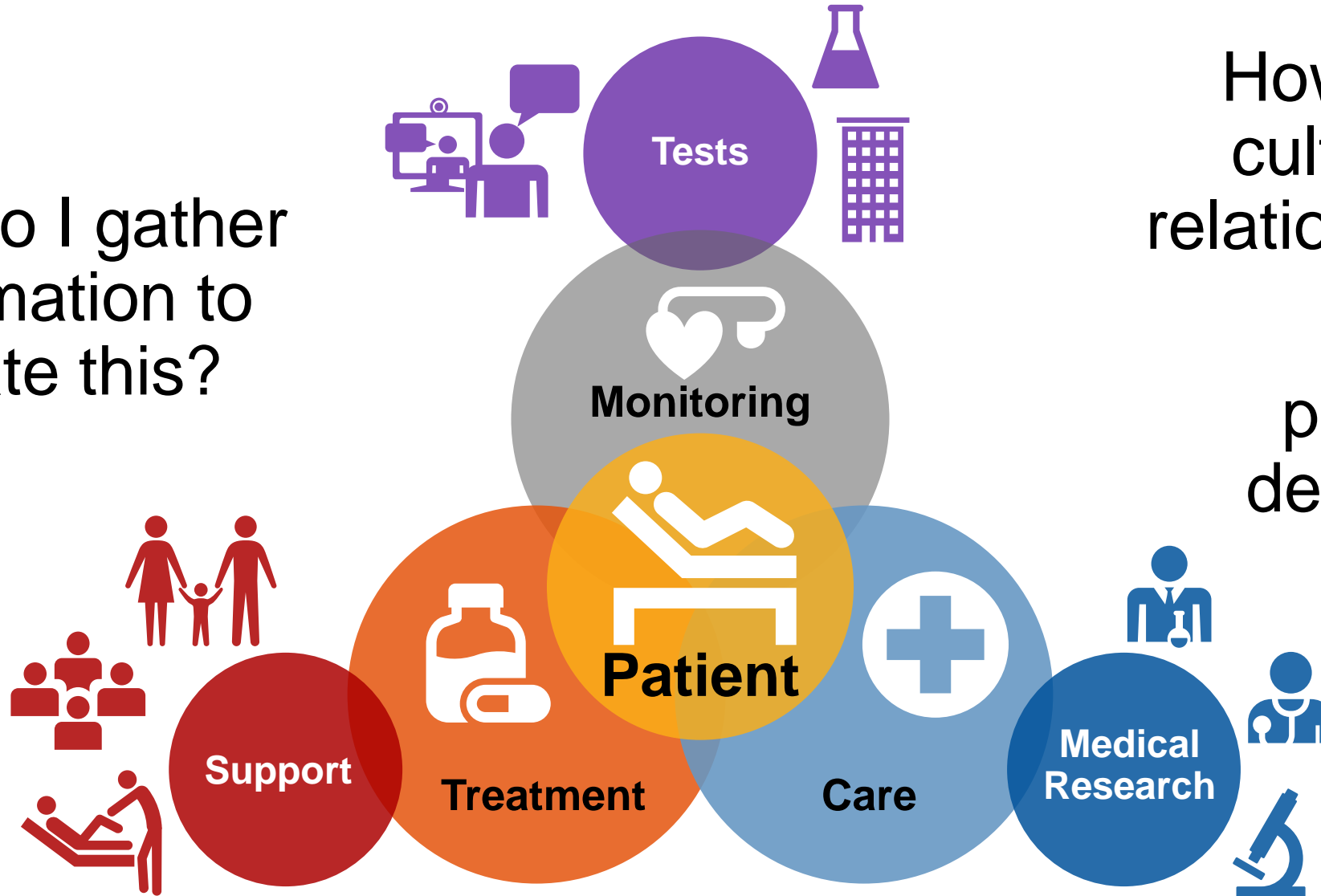
Grow the product management capability to oversee further development

1: Observe: Relationships and Exchanges

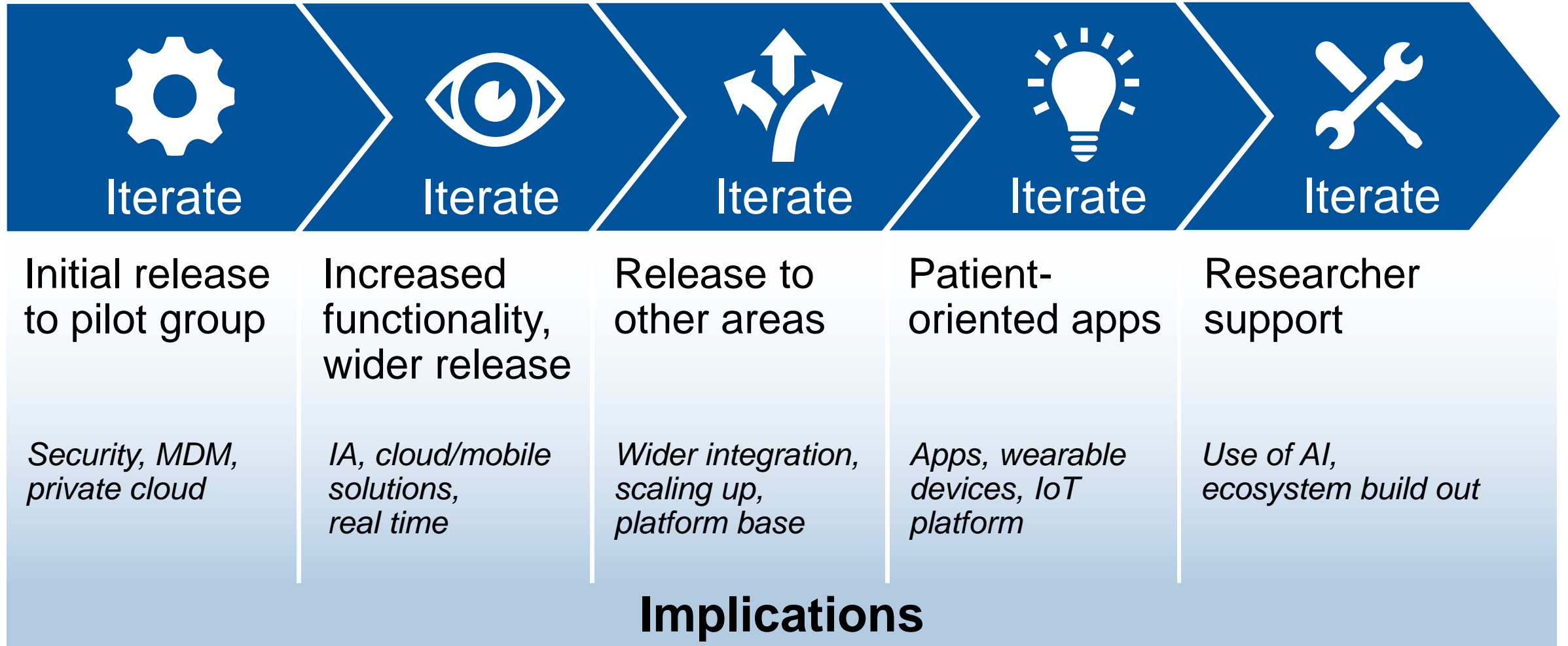
How do I gather information to create this?

How do I cultivate relationships?

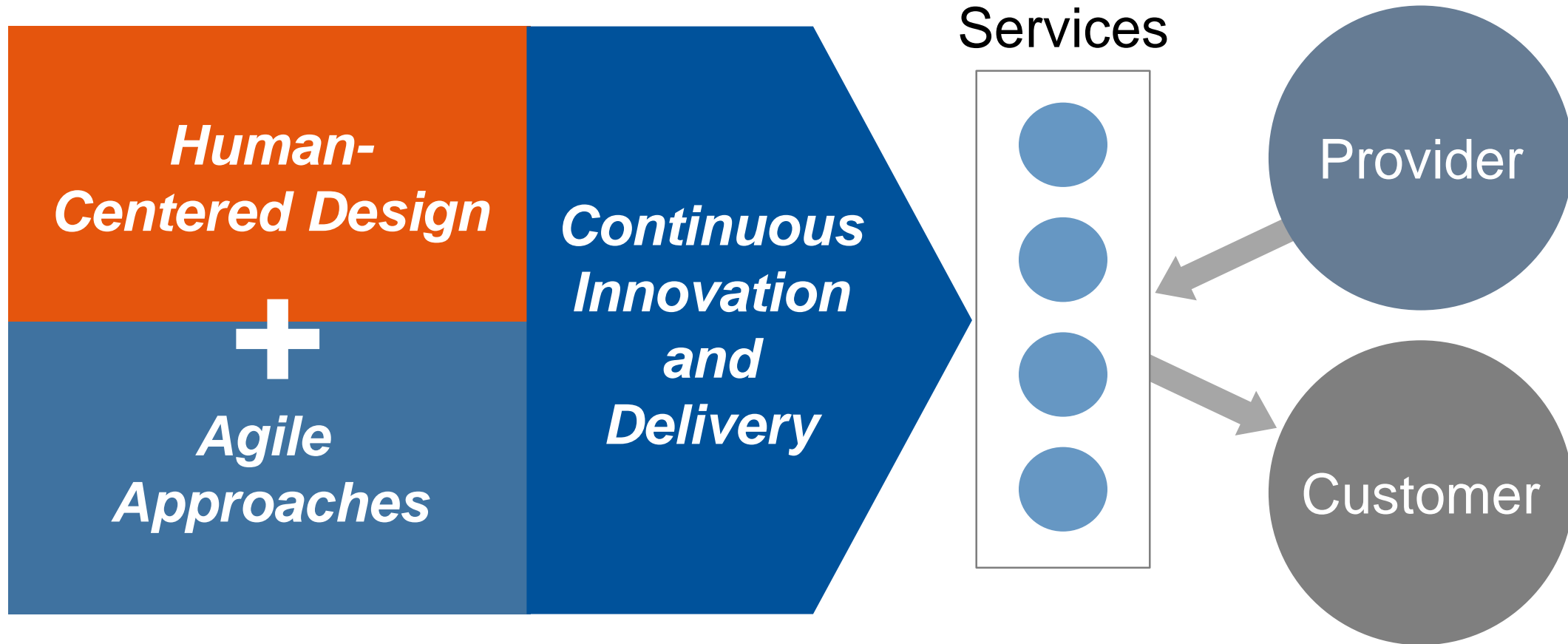
How do participants deliver value?



2: Iterate to Learn, Evolve and Test the Design



3: Scale the Digital Platform Using Design Thinking



Here is How it All Comes Together

- Well managed APIs are how you **extract** the extra value from your data and applications to deliver *Platforms*
- The API Economy gives you the **rules** to deliver the extra value in *Ecosystems*
 - and suggests who / what can consume it
- Digital Business is the **science** that will turn all the additional value delivered to those users into an advantage for your agency and its partners



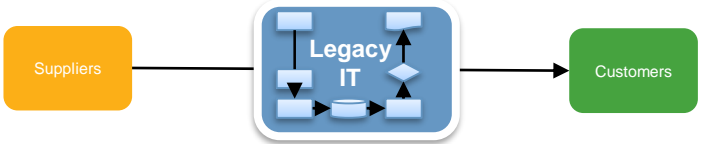
The API Economy Is Growing Rapidly

- **Tens of thousands** of public APIs are available
 - Check GitHub, ProgrammableWeb, Mashape or your favorite API marketplace
 - Every month, **hundreds** more APIs get published
 - Every day, **thousands** of them are tried and tested by many kinds of developers
- You Tweet
 - You Slack
 - You Register
 - You Check In
 - You Deposit
 - You Pay
 - You Post
 - You "Pokemon"



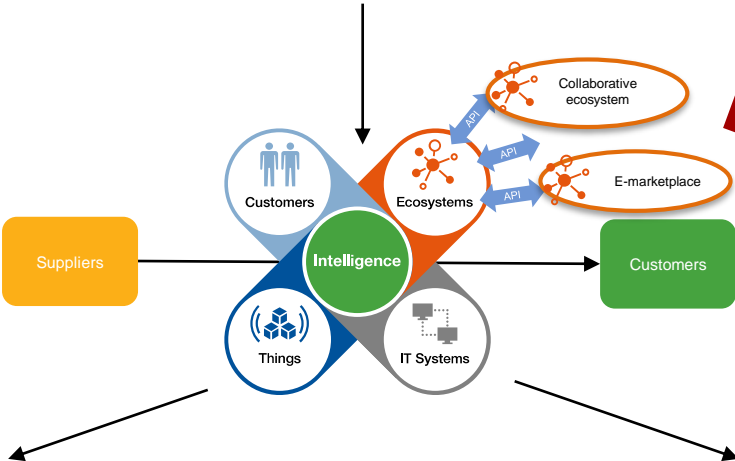
The Road to Digital Platforms Is Paved With APIs

No Platform



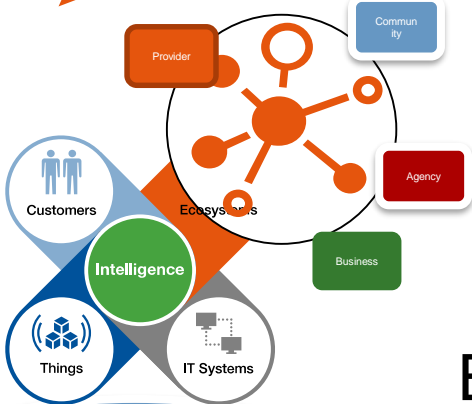
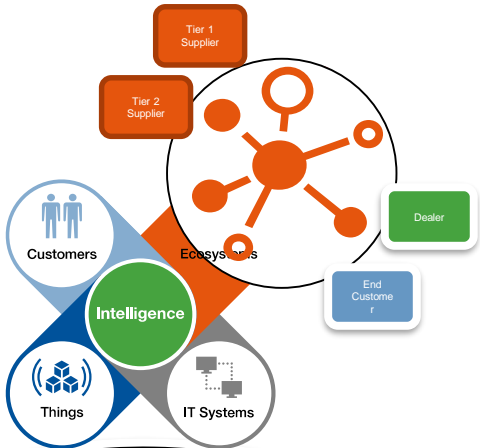
You Get on the API Economy Here

Digital Platform

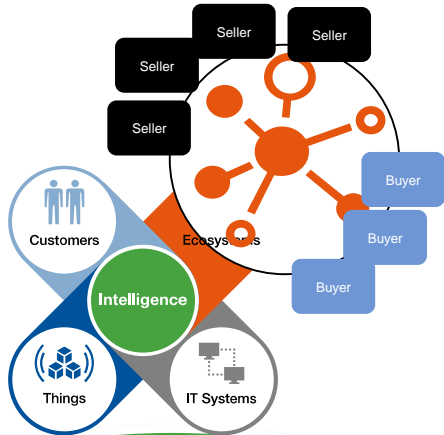
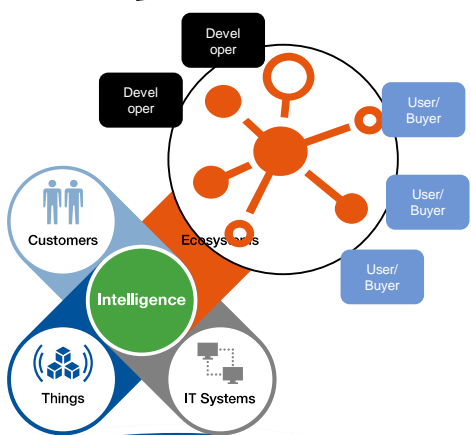


Internal
Private
Public

You Specialize your Platform Here



Platform Business



Collaboration

Orchestration

Creation

Matching

Recommendations

1. Determine Your Roles in Your Ecosystems
2. Define a Digital Business Platform Strategy and API Strategy to Support Those Roles
3. Manage Your API Product and Open Data Portfolio with Partners - Openly
4. Pursue Digital Platform Style Business Models
5. Iterate and Evolve Your Digital Platform Strategy

Recommended Gartner Research

- ▶ [The API Economy: Turning Your Business Into a Platform \(or Your Platform Into a Business\)](#)
Paolo Malinverno (G00280448)
- ▶ [Bimodal for Applications Hinges on APIs](#)
Paolo Malinverno, Simon Mingay and Mary Mesaglio (G00292792)
- ▶ [Use Ongoing Hackathons to Accelerate Digital Transformation](#)
Kristin Moyer, Paolo Malinverno and Others (G00302409)
- ▶ [Create the Role of API Product Manager as Part of Treating APIs as Products](#)
Mark O'Neill, Paolo Malinverno and Others (G00320767)
- ▶ [Top 10 Things CIOs Need to Know About APIs and the API Economy](#)
Paolo Malinverno, Kristin Moyer and Others (G00318859)

For more information, stop by Gartner Research Zone.